

SEVEN things TO REPORT TO YOUR Director

24 hours or less after EACH and EVERY appointment!!!

Facial = 1 Gst Group Facial = 3-5 Gsts Party = Hostess + 5 Gsts

1. How many people were there and what were their ages?
 2. How many basics/miracle/Repair sets did you sell?
 3. How many classes did you book?
 4. Who is a potential Team Member and what information did you leave with her and why she would be a great professional consultant?
 5. How much did you sell?
 6. What did you do well at the appointment? "T"
 7. What do you need help with? "T"
- 
- A cartoon illustration of a pink convertible car with a black top, parked on a sidewalk. In the background, there is a fruit stand with a striped awning. The stand has several baskets of fruit, including apples, oranges, and bananas. A small green plant is on the left side of the stand.



The BIG “T”

[illegible]

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