

Master Consultant Class Exit Evaluation

Congratulations on Completing Master Consultant Class!

Please take a few moments to share you thoughts on the material you learned.

- 1) What is the most valuable thing you have taken away from the class?

- 2) What are the natural strengths that you bring to your Mary Kay Business?

- 3) Prior to the Class, what are the areas that you felt insecure/ needed to work on for your Mary Kay Business?

- 4) How confident do you feel about those areas now?

- 5) Please Rate your current perceived Mastery/ Knowledge of the Seven topics covered in the class (1 is lowest, 10 is Highest)
 - Mary Kay Culture and Heritage
 - Emotional Management and Goal Setting
 - Booking and Coaching Appointments
 - Sharing the Mary Kay Opportunity
 - Business System Management
 - Selling and customer Service
 - What it takes to move up

- 6) what is your next goal for your Mary Kay Business?