

SEVEN things TO REPORT TO YOUR Director

24 hours or less after EACH and EVERY appointment!!!

Facial = 1 Gst

Group Facial = 3-5 Gsts

Party = Hostess + 5 Gsts

1. How many people were there and what were their ages?
2. How many basics/miracle/Repair sets did you sell?
3. How many classes did you book?
4. Who is a potential Team Member and what information did you leave with her and why she would be a great professional consultant?
5. How much did you sell?
6. What did you do well at the appointment? "T"
7. What do you need help with? "T"



The BIG "T"

"Things I did well"

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"Things I kind of messed up on or was unsure of"

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