

Re-Ignite Class Checklist

	Date	Task
☐	Month 1	Attend Orientation Session or Video
☐	Month 1	Submit Self Sabotage Quiz via Google Forms
☐	Month 1	Download The Mobile Learning App from Mary Kay
☐	Month 1	Watch the Power Class of the Month
☐	Month 1	Set Your intention for this session and communicate it to your Director
☐	Month 1	Set a six month activity goal and share it with your Director
☐	Month 1	Start doing self evaluation using the Key sheets
☐	Month 1	Start using the “Social Media Playbook” from Intouch and post regularly
☐	Month 1	Complete MK University
☐	Month 1	Complete or Update your Skin Care Confident and Color Confident Certification
☐	Month 1	Submit WAS sheet 2 of 4 weeks
☐	Month 2	Attend The Class Session or Watch Video
☐	Month 2	Fill out “Your Ideal Customer” Avatar Sheet and Create a Visual
☐	Month 2	Fill out “Your Ideal Team Member” Avatar Sheet and Create a Visual
☐	Month 2	Fill out Your Team Building Layering Chart
☐	Month 2	Conduct 5 new interviews using the interview sheet of your choice
☐	Month 2	Evaluate your current client base to determine how many additional clients you want to add
☐	Month 2	Watch The Power Class of the Month
☐	Month 2	Complete a Selling Promotion (You pick from the ones discussed)
☐	Month 2	Book and begin to hold a Perfect or Power Start
☐	Month 2	Evaluate your progress so far with your 6 month activity goal and make adjustments
☐	Month 2	Submit WAS sheet 2 of 4 weeks
☐	Month 2	Source and begin to use neuro tools to begin to re-train your expectations
☐	Month 3	Attend The Class Session or Watch Video
☐	Month 3	Power Class of the Month
☐	Month 3	Complete the Legal Education module
☐	Month 3	Complete “How to team build”

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☐	Month 3	Update your team building layering sheet and choose 3-6 people to “layer” another step
☐	Month 3	Complete your perfect or Power Start
☐	Month 3	Download the Great Start app and familiarize yourself with the new consultant and recruiter benefits
☐	Month 3	Submit WAS sheet 2 of 4 weeks
☐	Month 3	Plan your Quarterly Selling Strategy for Holiday/Seasonal Events
☐	Month 4	Attend The Class Session or Watch Video
☐	Month 4	Power Class of the Month
☐	Month 4	Conduct 10 practice interviews with people who fit your ideal team member avatar
☐	Month 4	Chose 2-3 To do five minute follow ups with Your Director from those interviews
☐	Month 4	Submit your WAS Sheet 2 of 4 weeks
☐	Month 4	Have a meeting with your director to discuss your progress
☐	Month 4	Book a Perfect (15 face) or Power Start (30 face) for a 30 day period
☐	Month 5	Attend Final Class/watch video session
☐	Month 5	Watch The Power Class of the Month
☐	Month 5	Submit your WAS Sheet 2 of 4 weeks
☐	Month 5	Turn in any out standing assignments
☐	Month 5	Complete your Perfect or Power Start
☐	Month 5	Complete a “Leadership Self Evaluation”
☐	Month 5	`Create a vision board for the next year of your life
☐	Month 5	Complete your “Message to Market”
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