

In person interview questions

3/7/17 12:08 PM

Myrra's interview questions

- 1) what's your experience with MK products? Do you have a good impression of the company?
- 2) have you ever heard how we make our money?
- 3) tell me about yourself- reveals personality type
 - Ask her more questions w/o bringing it around to yourself
- 2 questions to get the conversation going:
 - 1) what's something you are passionate about? (besides your family)
 - 2) what are you most likely to buy at a bookstore. Why?
- 4) knowing that your life is PROBABLY perfect, if you could change any one thing in your life right now, what would it be and why?
- 5) tell her why you work your business and what your goals are. (keep it brief. Your 1 minute "why" or "because of MARY KAY, i can... statements)
- 6) here's what I'm looking for
 - women confident enough to strive for what she wants
 - has a big purpose in life
 - teachable spirit
 - positive attitude
 - great personal image (not just external appearance)
 - busy
 - are already successful at another area of life
 - introduces herself with her success story, not her sad story

Which of these qualities describe you?

- 7) after hearing all of that, what else would you need to know about the Mary Kay business ?
- 8) what was most appealing to you?

On a scale 1-4, 1 being lowest what's your interest level?

- 9) is there anything that would hold you back from ordering your kit today?