

BOOKING SCRIPTS



Booking existing leads (fishbowl, referrals, rose promo etc....use your regular booking script.. this is no different, we are just adding on the virtual part.)

Do you prefer an in home session where I come straight to you or a Virtual Facebook Beauty Session experience?

More info: (Attendees receive a Pamper Package in the mail including a multiple use supply of Skin Care treatments & Charcoal Mask, PLUS extra supplements! *Just pay \$5 for shipping cost)

Private Message all your Facebook Friends and ask:

Hi Jessica! Loved seeing your posts on Facebook about the _____. (You can "like" and comment on a few posts first.). Random question...In light of what's going on currently, we are doing a new virtual concept with our innovative skin care line and I was wondering if you'd like to try it out from the comfort of your home? I can send you all the details if you're interested. ☐ Text or email any friends and ask: Random question...I'm looking for test panel participants to give feedback on our new virtual concept and wondered if you'd like to try it out from the comfort of your home? I can send you all the details if you're interested.

Post To Your Facebook Page or Group (Thank you @ChristineGustin)

This coronavirus is no joke, but I'm taking this as a opportunity to launch a brand new concept and I'm SUPER excited about it!! The potential of being stuck in your home is a great reason to have FUN and earn free product while you're at it ☐ Effective today, I'm launching completely virtual Mary Kay Sessions! As a "host", you'll still get all the free product perks (who could get excited about a shot at \$50 in free products of your choice) AND a beauty sesh bag mailed right to your door! If you're going to spend time on your phone in the evening scrolling and reading all the latest updates on the virus, you might as well give yourself a break and enjoy some super fun Mary Kay time! I've got 5 spots left, so comment below or text me to claim one. I'm super excited to try this new exciting pilot with y'all!! 😊

To Book:

I have an opening on _____, or _____. Which works best? You and your guests will receive a sample kit with all of the products you'll need during the Facebook Live. We just ask that each participant cover the cost of shipping and handling, so it's only \$5 per person to participate. We don't make any profit by sending this package . Does this sound good to you? (yes) great, as soon as I get a venmo or paypal from each of your guests I can pop their kits in the mail. If you have (8) participants then your kit is FREE!☐

PRO TIP: Whenever you post on social media or send a message, use a graphic! We have some for you for these scripts on the resource page!